

Способы связаться

www.linkedin.com/in/kirill-nikitchuk-98b59288 (LinkedIn)

Основные навыки

Знание техник продаж
Умение вести переговоры
Телефонные переговоры, холодные звонки, прием и обработка заказов

Languages

German (Elementary)
Russian (Native or Bilingual)
English (Professional Working)

Kirill Nikitchuk

Key Account Manager Group-IB
Moscow, Russian Federation

Общие сведения

Sales and business development manager.
IT Industry

Опыт работы

Group-IB - Global Cyber Security Company
Key Account Sales Manager
август 2017 - Present
Москва, Россия

Group-IB is one of the global leaders in preventing and investigating high-tech crimes and online fraud. Since 2003, the company has been active in the field of computer forensics and information security, protecting the largest international companies against financial losses and reputation risks.

Softline Company
Key Account Sales Manager/Federal sales department
апрель 2016 - июль 2017 (1 год 4 месяца)
Москва, Россия

IT Sales and development

Price2Spy
Business Development Manager
сентябрь 2015 - март 2016 (7 месяцев)
Сербия

Price2Spy is service provided by WEBCentric d.o.o., one of leading Serbian IT companies, specializing in complex Web projects.

Price monitoring business

Тайгер Оптикс - Tiger Optics
Key Account Manager / Regional Manager CIS
ноябрь 2014 - июнь 2015 (8 месяцев)
Москва, Россия

Palo Alto Networks - a new generation firewalls Sales and Development

Интегрум

Senior Sales Manager / Information Services Department

ноябрь 2012 - сентябрь 2014 (1 год 11 месяцев)

Москва, Россия

Business research, info security support

Образование

State University of Management (SUM)

Masters degree, Business in construction and project
management · (2006 - 2011)